



Accomplishment Report (Unaudited Figures)

3rdQUARTER
(July – September 2015)

In This Issue

The Quarter in brief...1

Expansion of operations.....2

Gaming revenues.....3

Fund provision/fund augmentation for health, medical, social services and charities of national character... 6

Corporate image building.....10

PCSO events.....10

Other accomplishments.....11

THE QUARTER IN BRIEF:

The 3rd Quarter of 2015 recorded a gross retail receipts of **Php8,038,736,140.00**. The amount represents the combined retail receipts from the sales of the PCSO major gaming products namely; Lotto, Lotto Express (Keno) and Sweepstakes.



The revenues generated enabled PCSO to sustain its mandate of delivering health and medical services by distributing **402** ambulance units nationwide. Likewise, a total of **80,777** individual indigent patients and **109** institutions/organizations around the country were given medical and financial needs through its various charity programs.

In keeping with the Agency's vision of putting by 2020, a timely and responsive presence in every province, the Philippine Charity Sweepstakes Office opened a new branch in Antique. This will facilitate people in the province and nearby municipalities to have immediate access on the agency's medical and health services.

To be able to provide better and more accessible health and welfare-related assistance to the growing number of individuals who are in dire need of help, PCSO partnered with dependable private and government hospitals through the PCSO Help Desk otherwise known as ASAP (**A**t **S**ource **A**ng **P**rocessing) was established.

Moreover, to satisfy the PCSO gaming patrons especially the winning gaming public, the office expeditiously processed all Lotto, Keno, and Sweepstakes Prize claims during the third quarter in an average of 30 minutes after receipt of the complete documents for claiming prizes.

In support of the horse racing industry, the Agency conducted and sponsored three horse races for this quarter.



MISSION

To generate funds for health programs and charities of national character through charity sweepstakes races, lotteries and other similar activities.

VISION

The PCSO, as the principal government agency for raising and providing funds for health programs, medical assistance and services shall by 2020 have a timely and responsive presence in every province.

CORE VALUES

Professionalism
Integrity
Teamwork
Creativity
Service Orientation

A. Expansion of Operations

PCSO continuously expands its operations through establishment of branch offices in strategic locations across the country. For the third quarter of 2015, PCSO opened its 47th branch in Antique. The branch is located at San Jose Trade Town, Barangay Dalite, San Jose de Buenavista. This is another rent-free branch which will generate savings for the Office and make PCSO services more accessible to the residents of the aforementioned province.

B. Increased Number of Outlets

Additional outlets for Lotto and Lotto Express were opened in different areas nationwide for the period of July to September 2015. There were 364 additional lotto outlets and 74 new lotto express outlets. All in all, 519 new outlets commenced their operations this quarter. NCR had the highest number of installed outlets with 101 Lotto and 74 Lotto Express. In comparison with the reported number of outlets for the second quarter of 2015, NCR and STBR marked a significant increase of Lotto and Lotto Express outlets. For NCR, Lotto outlets increased by 29% and lotto express outlets increased by 131%. And for STBR, Lotto outlets increased by 148% while lotto express outlets increased by 90%. These additional outlets made PCSO products more accessible to its patrons.

Table B.1 No. of New Lotto and Lotto Express Outlets

| DEPARTMENT | LOTTO | LOTTO EXPRESS |
|--------------|------------|---------------|
| NCR | 101 | 74 |
| NCL | 61 | 15 |
| STBR | 77 | 40 |
| VISAYAS | 77 | 22 |
| MINDANAO | 48 | 4 |
| TOTAL | 364 | 155 |

MAJOR GAMES



DRAW SCHEDULE
Tuesday – Thursday – Saturday



DRAW SCHEDULE
Monday – Wednesday – Friday



DRAW SCHEDULE
Tuesday – Thursday – Sunday



DRAW SCHEDULE
Monday – Wednesday – Saturday



DRAW SCHEDULE
Friday and Sunday



DRAW SCHEDULE
Every last Sunday of the month

C. Gaming Revenues

The table and figure below show the retail receipts of PCSO Games for the third quarter of 2015:

Table B.1 Retail Receipts of PCSO Games for the Third Quarter of CY 2015

| Games | Retail Receipts | | Variance | |
|------------------------|-------------------------|---------------------------|----------------------|--------------|
| | April to June 2015 | July to September 2015 | (Php) | (%) |
| RETAIL RECEIPTS | | | | |
| LOTTO | 7,196,614,890.00 | 7,111,513,180.00 | -85,101,210.00 | -1% |
| LOTTO EXPRESS | 819,881,180.00 | 907,222,960.00 | 87,841,780.00 | 11% |
| SWEEPSTAKES | 7,500,000.00 | 20,000,000.00 | 0.00 | 0% |
| TOTAL | 8,023,995,570.00 | 8,038,736,140.00 | 14,740,570.00 | 0.18% |

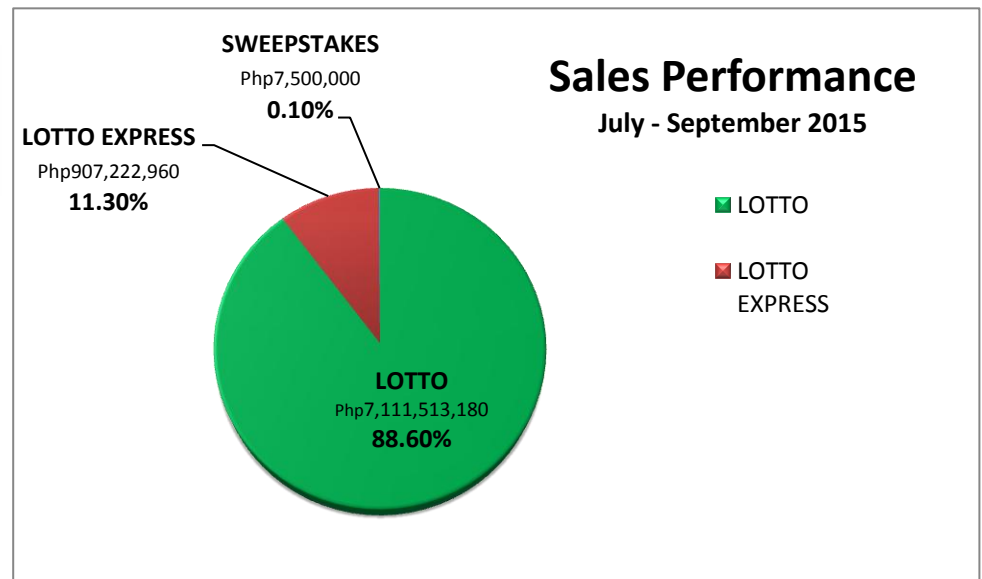


Figure B.1 Percentage Share of PCSO Games to the total gross sales in the 3rd Quarter of CY 2015

The combined retail receipts of Lotto, Lotto Express, and Sweepstakes for the third quarter of 2015 amounted to **Php8,038,736,140.00**. Analysis of the sales performance of the said games as reflected in Table B.1 and exhibited in Figure B.1 reveals that Lotto games posted the highest retail receipts of Php7,111,513,180.00 comprising 88.60% of the combined retail receipts. Ranking 2nd in the contribution to the total retail receipts is the Lotto Express, grossing a revenue of Php907,222,960.00, corresponding to 11.30% of the total retail receipts. The Sweepstakes contributed Php20,000,000.00 which represents 0.10% of the total retail receipts.

DIGIT GAMES



DRAW SCHEDULE
Monday to Sunday – 3x/day



DRAW SCHEDULE
Monday to Sunday – 3x/day



DRAW SCHEDULE
Monday – Wednesday – Friday



DRAW SCHEDULE
Tuesday – Thursday – Saturday

In comparison with the previous quarter, the total retail receipts increased by 2.01% or Php24,376,123.00; however, the total retail receipts of Php8,038,736,140.00 is indicative of a sales performance which falls below the sales target of Php10.02 B for the third quarter of 2015. The rate of variance is -20%, representing the amount of Php1,993,763,860.00.

Table B.2 Retail Receipts of PCSO Other Games for the Third Quarter of CY 2015

| Other games | Retail Receipts | Retail Receipts | Variance | |
|------------------------|-------------------------|---------------------------|----------------------|--------------|
| | April to June 2015 | July to September 2015 | (Php) | (%) |
| RETAIL RECEIPTS | | | | |
| STL | 1,180,788,339.00 | 1,188,245,737.00 | 7,457,398.00 | 1% |
| PERYAHAN | 29,106,968.00 | 46,025,693.00 | 16,918,725.00 | 58% |
| TOTAL | 1,209,895,307.00 | 1,234,271,430.00 | 24,376,123.00 | 2.01% |

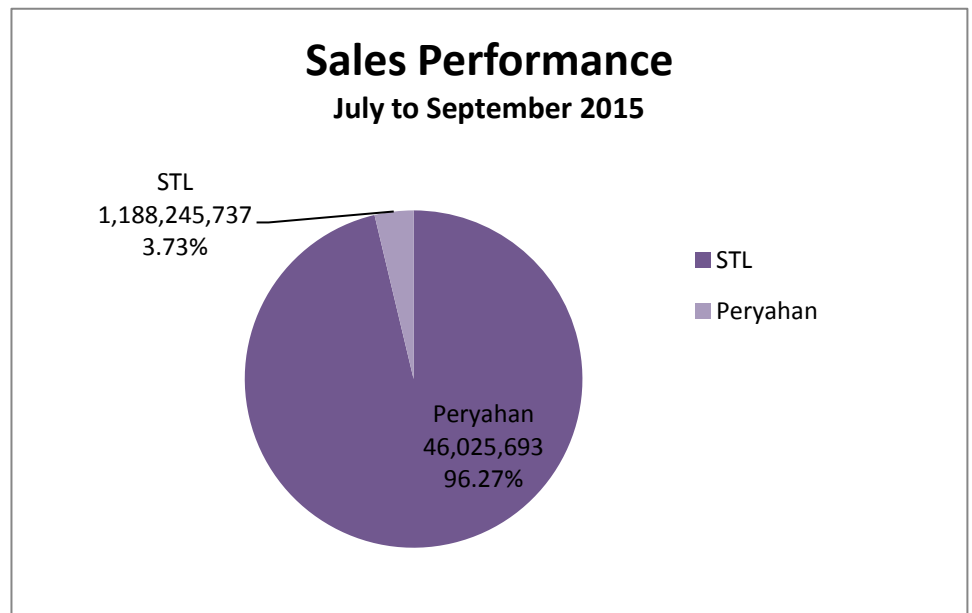


Figure B.2 Percentage Share to the total gross sales of Other Games in the 3rd Quarter of CY 2015

The sales from other games such as STL and Peryahan reached Php1,234,271,430.00. STL sales amounted to Php1,188,245,737.00, comprising 96.27% while Peryahan contributed Php46,025,693.00 or 3.73% to the sales. Peryahan made a significant leap of 58% from its second quarter sales performance.

OTHER GAMES



DRAW SCHEDULE

Monday to Sunday
11 am, 1 pm, 4 pm,
8 pm and 9 pm



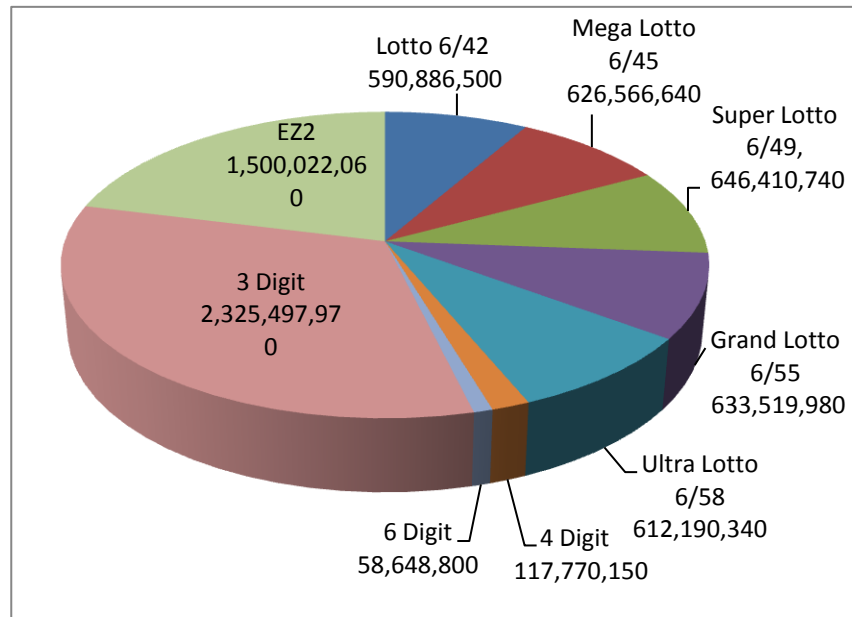
DRAW SCHEDULE

Monday to Sunday
7 am - 12 midnight
Draw is held every 10 minutes

1.1 Lotto Sales

The third quarter lotto sales slowed down by 4.78% or 7,111,513,180.00 compared to the sales in the amount of P 7,468,783,990.00 during the second quarter of CY 2015. The Suertres dominated the gross receipt sales in the amount of Php2,325,497,970.00 or 32.7% followed by EZ 2 with Php1,500,022,060.00 or 21.1% share of the total sales from the Lotto games.

LOTTO GAMES SALES PERFORMANCE for 3rd Quarter 2015





Individual Medical Assistance Program (IMAP)

Individual Medical Assistance Program aims to provide financial assistance to individual patients through guarantee letters (GL) addressed to hospitals, diagnostic laboratories/centers, pharmacies and other health care facilities. The program covers the cost of hospitalization, medicines, medical supplies, diagnostic procedures, chemotherapy drugs, dialysis, hearing aid/implant, implants and prosthesis and medical needs of the beneficiaries.



Hundreds of Filipinos line up as early as 4:00 am every day at the PCSO Extension Office at the Lung Center of the Philippines to seek financial assistance for various medical and hospital needs.

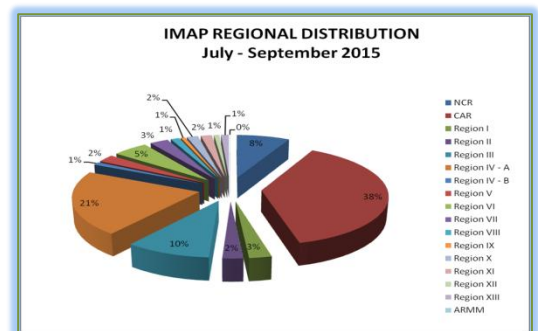
FUND PROVISION/AUGMENTATION FOR HEALTH, MEDICAL, SOCIAL SERVICES AND CHARITIES OF NATIONAL CHARACTER

I. Individual Medical Assistance Program (IMAP)*

For the period July to September 2015, PCSO approved the allocation of P1,853,104,853.27 for the benefit of 66,886 individuals nationwide who were in dire need of financial assistance for hospitalization, laboratory and/or medical procedures for various ailments including surgeries and treatment for terminal diseases (chemotherapy and dialysis, etc.).

| REGION | No. of Indigent Patients Served | | | IMAP Assistance Granted (In Pesos) | | |
|---------------|---------------------------------|----------------|---------------|------------------------------------|-----------------------|-------------------------|
| | Main Office | Branch Offices | Total | Main Office | Branch Offices | Total |
| NCR | 3,093 | - | 3,093 | 141,244,705.00 | 0.00 | 141,244,705.00 |
| CAR | 16,100 | 477 | 16,577 | 694,351,434.50 | 16,623,200.00 | 710,974,634.50 |
| Region I | 61 | 1,934 | 1,995 | 3,700,600.00 | 44,167,702.00 | 47,868,302.00 |
| Region II | 281 | 1,860 | 2,141 | 17,473,900.00 | 26,538,289.19 | 44,012,189.19 |
| Region III | 269 | 7,769 | 8,038 | 16,332,260.00 | 163,944,488.16 | 180,276,748.16 |
| Region IV - A | 4,495 | 9,292 | 13,787 | 219,002,531.00 | 172,125,358.56 | 391,127,889.56 |
| Region IV - B | 217 | 785 | 1,002 | 11,152,700.00 | 7,036,509.33 | 18,189,209.33 |
| Region V | 250 | 2,654 | 2,904 | 15,528,700.00 | 30,198,573.02 | 45,727,273.02 |
| Region VI | 93 | 4,489 | 4,582 | 6,879,700.00 | 87,615,003.21 | 94,494,703.21 |
| Region VII | 26 | 2,924 | 2,950 | 2,082,600.00 | 46,991,393.45 | 49,073,993.45 |
| Region VIII | 121 | 867 | 988 | 7,014,400.00 | 16,299,635.38 | 23,314,035.38 |
| Region IX | 28 | 927 | 955 | 1,672,800.00 | 9,868,237.28 | 11,541,037.28 |
| Region X | 32 | 2,036 | 2,068 | 1,807,300.00 | 28,226,191.21 | 30,033,491.21 |
| Region XI | 9 | 1,900 | 1,909 | 456,200.00 | 29,249,829.00 | 29,706,029.00 |
| Region XII | 30 | 1,117 | 1,147 | 1,666,700.00 | 12,570,000.38 | 14,236,700.38 |
| Region XIII | 13 | 2,731 | 2,744 | 536,300.00 | 20,034,212.60 | 20,570,512.60 |
| ARMM | 6 | 0 | 6 | 713,400.00 | 0.00 | 713,400.00 |
| TOTAL | 25,124 | 41,762 | 66,886 | 1,141,616,230.50 | 711,488,622.77 | 1,853,104,853.27 |

Out of the 66,886 indigent patients who sought the agency's assistance, 25,124 (37.56%) were served at the PCSO Main Office including its Extension Office at the Lung Center of the Philippines in Metro Manila while the remaining 41,762 patients (62.44%) were attended to in the 47 PCSO Branch Offices nationwide; and average financial assistance per patient amounted to





Endowment Fund Program

The Endowment Fund Program provides direct fund assistance to partner health care facilities particularly government-run hospitals making medical assistance more accessible to charity patients. The program immediately addresses the medical care needs, medicines, medical and surgical supplies, diagnostic procedures needed for the management and treatment of the various illnesses of patients as funds are readily available to the partner hospitals making the program more responsive to the health needs of the beneficiaries.



PCSO Vice-Chairman and General Manager Atty. Jose Ferdinand Rojas II, together with Directors: Francisco Joaquin III, Betty Nantes, Mabel Mamba and Corporate Secretary Ramon Rodrigo pose with Charity Assistance Department Manager Rubin Magno and Endowment Fund beneficiaries during the ceremonial turn over of assistance to select public and private hospitals.

P27,705.42 for the period. Similarly, from the P1,853,104,853.27 approved IMAP allocation, about 38% (P710,974,634.50) went to 16,577 indigent patients from the Cordillera Autonomous Region (CAR) followed by 13,787 indigent patients from Region 4-A with 21% share (P391,127,889.56) then Region 3 with 10% (P180,276,748.16) and benefitting 8,023 indigent patients and the remaining 31% were distributed in the other regions of the country.

The total approved amount is 13.35% more than the IMAP assistance of P1,634,718,819.48 granted in the 2nd quarter. A 16.51% increase in the number of individuals granted assistance during the period covered vis-a-vis the number of beneficiaries in the period April to June was also noted.

II. Endowment Fund Program

For the period covered, 3 of the 52 approved partner hospitals (Cagayan Valley Medical Center – P3 Million, Tuguegarao City People’s General Hospital – P1 Million and Southern Isabela General Hospital – P1 Million) under the Endowment Fund Program have received their respective endowment fund check worth P5,000,000.00. Thirty-three (33) Memorandum of Agreement (MOA) were prepared and transmitted to the concerned hospitals (27) and to the Office of the General Manager (6) for signature while four (4) MOAs were transmitted to the Legal Department for notarization.

III. Institutional Partnership Program

During the period covered, 19 of the 21 recommended and approved charitable institutions under the Institutional Partnership Program have completed and submitted the documentary requirements for the preparation of the Memorandum of Agreement. The program provides financial assistance to partner charitable institutions that provide health and welfare-related services to the sick, elderly, the abandoned, the abused, and other disadvantaged groups of the society.

IV. Out-patient medical services

For the 3rd quarter of 2015, a total of 10,566 walk-in and referred indigent patients and PCSO officials and employees and their dependents availed themselves of PCSO’s free basic medical and dental consultation and services. A



Institutional Partnership Program
(Support to charities of national character)

The PCSO Institutional Partnership Program is envisioned to provide and/or augment funds of charitable organization for the upgrading of health care facilities; purchase of medical supplies and equipment; construction and renovation of hospitals, municipal health center, day care centers; and sustenance of sick, elderly, the abandoned, the abused, and other disadvantaged groups of the society.



total of P226,757.51 worth of free medications were dispensed and distributed to qualified patients amounted.

V. Medical and Dental Missions

A total of 3,325 patients gained access to free medical and dental consultation, treatment and distribution of free medicines during the 10 medical and dental missions initiated by the agency from July to September 2015. A total of P167,513.72 was disbursed for the implementation of the program during the period covered.

| REGION | NO. OF REQUESTS GRANTED | NO. OF BENEFICIARIES | APPROVED AMOUNT OF ASSISTANCE (PHP) |
|--------------|-------------------------|----------------------|-------------------------------------|
| • NCR | 5 | 1,634 | 66,670.44 |
| • Region 3 | 3 | 872 | 41,317.54 |
| • Region 4A | 1 | 318 | 7,811.22 |
| • Region 4B | 1 | 501 | 51,714.52 |
| TOTAL | 10 | 3,325 | 167,513.72 |

VI. Medicine Donation Program

For the period July to September 2015, 34 requesting parties received a total of P609,725.26 worth of medicines under the PCSO Medicine Donation Program.

| REGION | NO. OF BENEFICIARIES | APPROVED AMOUNT OF ASSISTANCE (PHP) |
|--------------|----------------------|-------------------------------------|
| • NCR | 15 | 235,032.16 |
| • Region 1 | 1 | 9,994.62 |
| • Region 3 | 4 | 69,939.33 |
| • Region 4A | 10 | 194,782.40 |
| • Region 4B | 1 | 9,999.90 |
| • Region 5 | 2 | 69,980.75 |
| • Region 7 | 1 | 19,996.10 |
| TOTAL | 34 | 609,725.26 |

The total number of requests granted during the period covered is increased by 61.90% while the total amount of approved assistance is 81.91% more than the P335,180.63 approved assistance in the 2nd quarter of 2015.



Out-patient medical services

The PCSO provides basic medical services for walk-in or referred indigent patients thru its Medical Services Department located at its Lung Center of the Philippines (LCP) Extension Office. The agency also engaged the services of medical specialist and other health care professionals to provide free consultation, treatment of minor surgeries, emergency care and provision of free medicines.



VII. Financial Assistance for the Purchase of Medicines and Supplies and Medical Equipment

During the 3rd quarter of 2015 140 requests for Financial Assistance for the Purchase of Medicines and Supplies and Medical Equipment were received by the Special Projects Division of the Charity Assistance Department. Of the 140 requests 65 from Local Government Units (LGUs) and NGO were approved for financial assistance amounting to P1,510,000.00. Of the total recommended amount of assistance, P820,000.00 (54.30%) is distributed to the 41 LGUs from Region 4A. Requests for financial assistance for medical equipment from three (3) health facilities – *East Avenue Medical Center (NCR)*, *Children with Disability in Legaspi City (Region 5)* and *Compostela Valley Provincial Hospital – Montevista (Region 11)* were approved amounting to P53,339,550.00.

| REGION | NO. OF BENEFICIARIES | RECOMMENDED AMOUNT OF ASSISTANCE(PHP) |
|--------------|----------------------|---------------------------------------|
| • CAR | 7 | 140,000.00 |
| • NCR | 1 | 150,000.00 |
| • Region 3 | 15 | 300,000.00 |
| • Region 4A | 41 | 820,000.00 |
| • Region 4B | 1 | 100,000.00 |
| TOTAL | 65 | 1,510,000.00 |

VIII. PCSO Desk – ASAP (At Source ang Processing)

The PCSO Desk, otherwise known as ASAP (At Source ang Processing) is a point of access to the Individual Medical Assistance Program (IMAP) established through a partnership between PCSO and health and social welfare facilities that directly provide various health interventions and welfare services to clients. The program was conceived in response to the growing number of individuals who seek assistance for health-related concerns.

For the period covered, documentary requirements of twelve (12) government hospitals have been submitted to the Legal Department as supporting documents for the preparation of Memorandum of Agreement.

Medical and Dental Missions

PCSO resident doctors and nurses attend to the medical and dental needs, diagnose and treat patients and communicate primary health care to local communities through the conduct of free medical and dental missions. This program provides direct consultation and access to medicines along with hands-on medical work and is being implemented in partnership with Local Government Units (LGUs), Non-government Organizations (NGOs), civic and religious organizations and other government agencies.



Branch opening



Corporate Image Building

For the third quarter, July, August, and September newsletters can now be accessed on the PCSO website to inform not only the employees but also the public about the latest activities of the agency.



2015 September



2015 August



2015 July



Also, 82 photo releases regarding various events like the PCSO Ambulance Donation Program, Medical and Dental Missions, horse races, seminars/trainings, MOA signing, check releases, Feeding Program, and other projects and programs were uploaded to keep PCSO stakeholders and clientele well informed of the worthy undertakings of PCSO. Moreover, seven documents such as Lotto results and commercials were uploaded on the PCSO website to update the gaming public about PCSO games.

PCSO Events



To keep its employees and clientele well-informed of the agency's activities and programs, PCSO covered 95 events such as ambulance donation, medical and dental missions, horse races, MOA signing, and check releases.

OTHER ACCOMPLISHMENTS

HRIS

The User Acceptance Test (UAT) Set A of the Human Resources Information System (HRIS) is already complete. The UAT Set B modules which pertain to personnel action, time and attendance, leave administration, payroll, expanded medical assistance program and training is on its way to full development in coordination with the Geodata Solutions, Inc.

PCSO Center Project

The Agency is looking into the Design and Build Scheme as the mode of procurement for the construction of the PCSO Corporate Center. The Terms of Reference (TOR) for the Construction, Supervision and Management (CSM) is already with the SBA for its review.

Training of Sales agents and partners

In order to keep our lotto agents and operators well informed on the nitty-gritty on how to operate the machine and to achieve good sales, the Product and Standard Development Department accommodated/trained 482 Lotto agents and operators. Orientation for Mini Sweepstakes Agents and prospective “Partner Tayo” proponents was also conducted.

Credibility of Lotto Draws

For a credible lotto draws and results, the Gaming Technology Department conducted and broadcasted the scheduled 815 lottery draws for the period July 1 – September 30, 2015, within the prescribed draw schedule of the specific game. Likewise, there was no reported downtime for PCSO’s online lottery main systems and Data Centers.

Lotto draw



Sports



Ambulance Donation Program



