



Accomplishment Report

(Unaudited Figures)

2nd QUARTER
(April- June 2015)

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THE QUARTER IN BRIEF:

The 2nd Quarter of 2015 recorded a decline in lotto sales in spite of the noteworthy tasks being undertaken by the agency to entice the public in patronizing lotto games. From the previous quarter's total earnings of **Php8,063,289,690** a slight drop during the 2nd quarter registered at **Php8,031,492,550.00**. On a positive note, the Philippine Charity Sweepstakes Office opened four branch offices in different provinces so people can have access on the agency's medical and health services.



Notwithstanding the decline in lotto sales, the agency remained steadfast in delivering health and medical services through the distribution of **178** ambulance units nationwide and attending to the medical and financial needs of **57,409** indigent patients around the country.

To be able to provide better and more accessible health and welfare-related assistance to the growing number of individuals who are in dire need of help, PCSO partnered with its dependable partner St. Luke's Medical Center through the PCSO Desk otherwise known as ASAP (At Source and Processing).

The installation of the Computerized Accounting System (CAS) servers and the training of concerned end-users aim to improve accounting processes, while the near completion of the HR Information System (HRIS) will enhance the business process information of the agency.

The introduction of the new and enhanced PCSO website "Project Alpha" provides the public accessibility to the information on PCSO's gaming and charitable activities of the agency.



MISSION

To generate funds for health programs and charities of national character through charity sweepstakes races, lotteries and other similar activities.

VISION

The PCSO, as the principal government agency for raising and providing funds for health programs, medical assistance and services shall by 2020 have a timely and responsive presence in every province.

CORE VALUES

Professionalism
Integrity
Teamwork
Creativity
Service Orientation

A. Expansion of Operations

PCSO continuously enhances its core capabilities and prepares the necessary groundwork to increase its presence by establishing future market and service opportunities nationwide. For the 2nd quarter of 2015, the Branch Operations Sector opened four more branches in strategic locations.

Table A.1 Newly Opened PCSO Branches

DATE	BRANCH	ADDRESS
April 7	Northern Samar	Provincial Capitol, Catarman City
May 11	Ilocos Sur	Municipal Hall, Candon City
June 22	Misamis Occidental	Brgy. Aguada, Ozamiz City
June 26	Occidental Mindoro	San Jose City

These rent-free branches will make PCSO services more accessible to the residents of the aforementioned provinces.

B. Increased Number of Outlets

For the period April to June 2015, additional outlets for Lotto and Lotto Express were opened in different areas previously not being catered by online lottery operations. A total of 385 lotto outlets commenced their operations. This number indicated the attainment of 220% compliance for the second quarter target which is only 175 additional outlets. In effect, the opening of additional outlets made PCSO products more accessible to its patrons.

Table B.1 No. of New Lotto and Lotto Express Outlets

DEPARTMENT	LOTTO	LOTTO EXPRESS
NCR	78	32
NCL	52	18
STBR	31	21
VISAYAS	83	10
MINDANAO	58	2
TOTAL	302	83

MAJOR GAMES



DRAW SCHEDULE
Tuesday – Thursday – Saturday



DRAW SCHEDULE
Monday – Wednesday – Friday



DRAW SCHEDULE
Tuesday – Thursday – Sunday



DRAW SCHEDULE
Monday – Wednesday – Saturday



DRAW SCHEDULE
Friday and Sunday



DRAW SCHEDULE
Every last Sunday of the month

C. Sales Performance

For the second quarter of 2015, the PCSO aimed to further improve its financial portfolio to become more responsive to its numerous worthwhile charity and welfare-related programs. The table and figure below show the retail receipts of PCSO Games:

Table C.1 Retail Receipts of PCSO Games for the Second Quarter of CY 2015

Department	Retail Receipts		Variance	
	January to March 2015	April to June 2015	(Php)	(%)
RETAIL RECEIPTS				
LOTTO	7,270,310,140.00	7,196,614,390.00	(73,695,750.00)	(1.01)
LOTTO EXPRESS	792,979,550.00	819,878,160.00	26,898,610.00	3.39
SWEEPSTAKES	7,500,000.00	15,000,000.00	7,500,000.00	0
TOTAL	8,070,789,690.00	8,031,492,550.00	(39,297,140.00)	(0.49)
Other Games				
STL	1,181,684,898.00	1,180,788,339.00	(896,559.00)	(0.08)
PERYAHAN	14,104,048.00	29,106,968.00	15,002,920.00	106.37
TOTAL	1,195,788,946.00	1,209,895,307.00	14,106,361.00	1.18

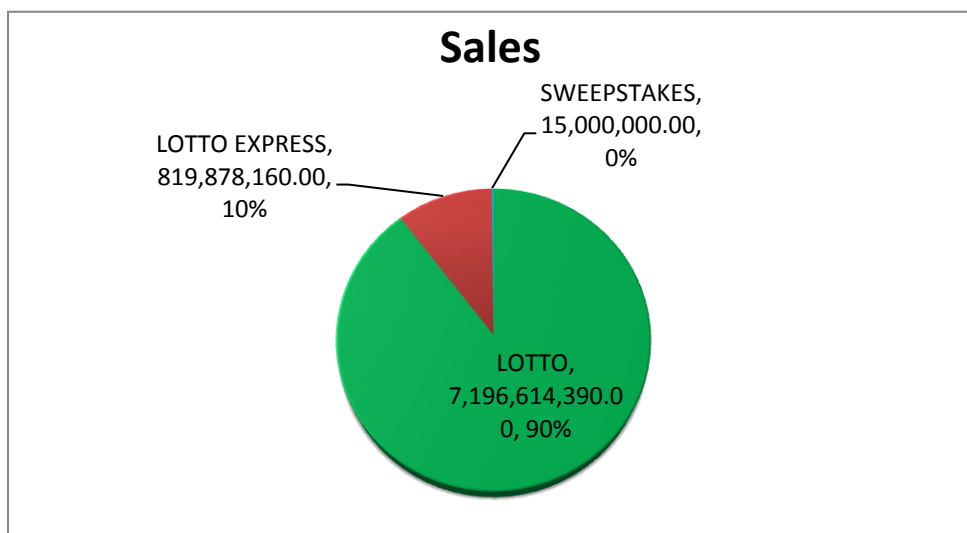


Figure C.1 Percentage Share of PCSO Games to the total gross sales in the 2nd Quarter of CY 2015

The combined gross sales of Lotto, Lotto Express, and Sweepstakes for the second quarter of 2015 amounted to Php8,031,492,550.00. Of the total gross sales, Lotto

DIGIT GAMES



DRAW SCHEDULE
Monday to Sunday – 3x/day



DRAW SCHEDULE
Monday to Sunday – 3x/day



DRAW SCHEDULE
Monday – Wednesday – Friday



DRAW SCHEDULE
Tuesday – Thursday – Saturday

games contributed the highest retail receipts of Php7,196,614,390.00, representing 90% of the total gross sales. Ranking 2nd in the contribution to the total retail receipts is the Lotto Express, grossing a revenue of Php819,878,160.00, corresponding to 10% of the total gross sales. The Sweepstakes contributed Php15,000,000.00 to the total gross sales. The second quarter decline in the sales of Lotto games which amounted to Php73,695,750.00 resulted to the decrease of the total sales by 1.01%. This is indicative of the Agency’s non-meeting of 8.32Billion sales target for the second quarter of 2015 by 1.04%.

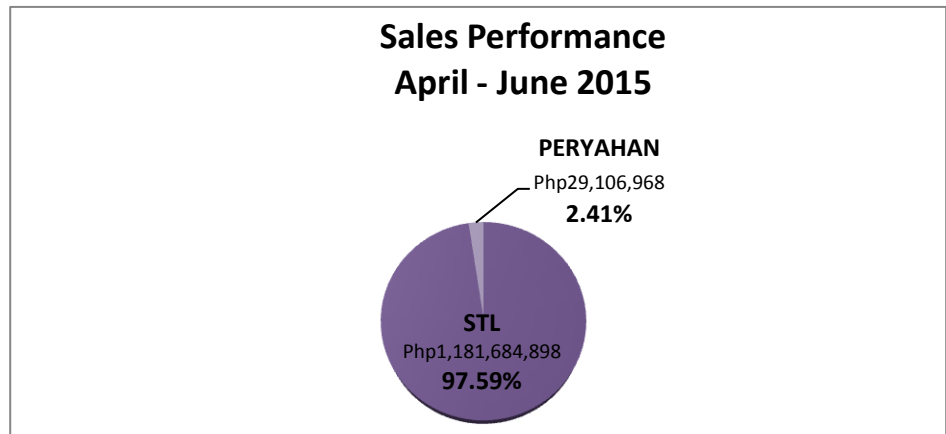


Figure C.1 Percentage Share to the total gross sales of Other Games in the 2nd Quarter of CY 2015

The sales from other games such as STL and Peryahan reached Php1,209,895,307.00. STL sales amounted to Php1,180,788,339.00, comprising 97.59% while Peryahan contributed Php29,106,968.00 or 2.41% to the sales. Peryahan made a significant leap of 106% from its sales during the first quarter. It contributed to the increase in the total sales of other games of PCSO.

1.1 Lotto Sales

The second quarter lotto sales slowed down by 2.18% or 7,196,614,390.00 compared to the sales in the amount of P 7,270,310,140.00 during the first quarter of CY 2015. In the same manner, the digit games performance slightly dropped by 0.92%. The Suertres dominated the gross receipt sales in the amount of Php2,081,956,290.00 or 57% followed by EZ 2 with Php2,081,956,290.00 or 39% share of the total sales from the digit games.

OTHER GAMES



DRAW SCHEDULE

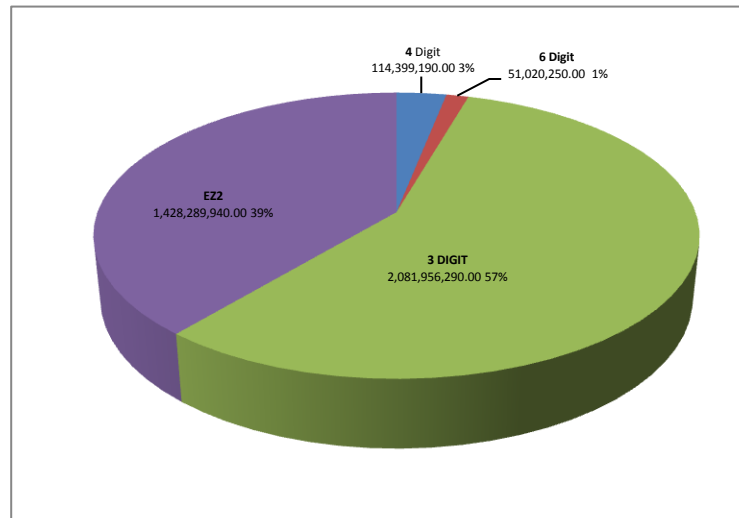
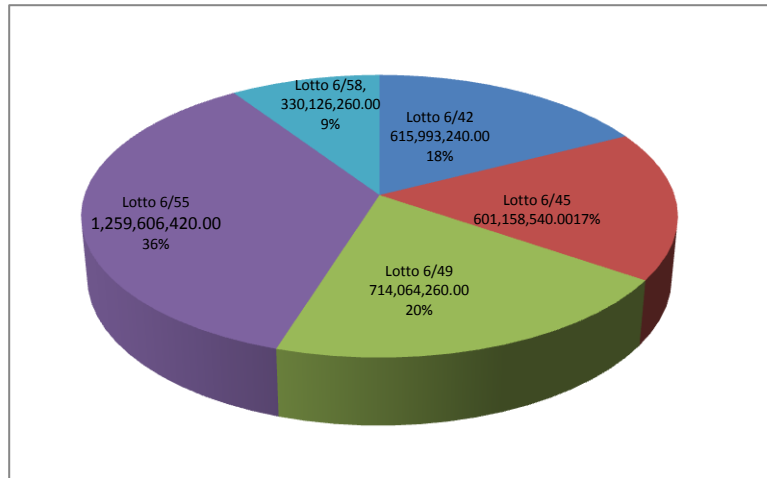
Monday to Sunday
11 am, 1 pm, 4 pm,
8 pm and 9 pm



DRAW SCHEDULE

Monday to Sunday
7 am – 12 midnight
Draw is held every 10 minutes

LOTTO GAMES SALES PERFORMANCE for 2nd Quarter 2015



1.2 SWEEPSTAKES

During the 2nd quarter, PCSO conducted three (3) Mini Sweepstakes draws on April 26, May 31 and June 28, 2015. A total of **2,581** mini sweepstakes booklets amounting to P15,000,000.00 were sold during the period and brought about nine (9) major winners. Then again, the Sweepstakes Partner Tayo held two (2) draws on April 18 and May 30, 2015 in partnership with Kinabukasan Ang Kahalagahan (KAP), 1st District, Davao City and Vice Mayor's League of the Philippines, Cotabato chapter respectively.



Individual Medical Assistance Program (IMAP)

Individual Medical Assistance Program aims to provide financial assistance to individual patients through guarantee letters (GL) addressed to hospitals, diagnostic laboratories/centers, pharmacies and other health care facilities. The program covers the cost of hospitalization, medicines, medical supplies, diagnostic procedures, chemotherapy drugs, dialysis, hearing aid/implant, implants and prosthesis and medical needs of the beneficiaries.



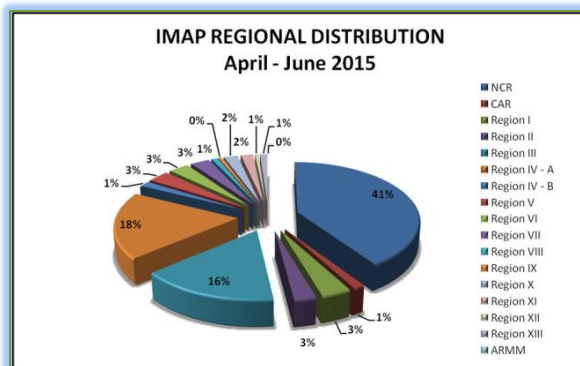
Hundreds of Filipinos line up as early as 4:00 am every day at the PCSO Extension Office at the Lung Center of the Philippines to seek financial assistance for various medical and hospital needs.

FUND PROVISION/AUGMENTATION FOR HEALTH, MEDICAL, SOCIAL SERVICES AND CHARITIES OF NATIONAL CHARACTER

I. Individual Medical Assistance Program (IMAP)*

For the period April to June 2015, PCSO approved the allocation of Php1,634,718,819.48 for the benefit of 57,409 individuals nationwide who were in dire need of financial assistance for hospitalization, laboratory and/or medical procedures for various ailments including surgeries and treatment for terminal diseases (chemotherapy and dialysis, etc.).

REGION	No. of Indigent Patients Served			IMAP Assistance Granted (In Pesos)		
	Main Office	Branch Offices	Total	Main Office	Branch Offices	Total
NCR	15,888	-	15,888	664,708,971.70	0.00	664,708,971.70
CAR	53	595	648	3,520,000.00	17,924,400.00	21,444,400.00
Region I	271	1,830	2,101	16,891,700.00	39,460,738.00	56,352,438.00
Region II	253	1,802	2,055	13,684,900.00	27,727,195.80	41,412,095.80
Region III	2,825	6,316	9,141	130,566,197.00	129,385,149.00	259,951,346.00
Region IV - A	4,134	6,038	10,172	189,201,564.54	113,045,692.80	302,247,257.34
Region IV - B	157	1,711	1,868	8,202,400.00	16,267,249.79	24,469,649.79
Region V	211	2,694	2,905	10,716,131.00	42,499,525.92	53,215,656.92
Region VI	98	2,269	2,367	6,304,900.00	42,966,851.62	49,271,751.62
Region VII	22	2,723	2,745	1,944,700.00	44,542,484.39	46,487,184.39
Region VIII	133	453	586	7,063,140.00	8,301,331.20	15,364,471.20
Region IX	25	601	626	2,301,400.00	5,863,471.37	8,164,871.37
Region X	31	1,881	1,912	2,408,500.00	31,837,458.91	34,245,958.91
Region XI	18	1,499	1,517	1,269,500.00	28,790,288.00	30,059,788.00
Region XII	12	622	634	1,163,600.00	7,800,000.00	8,963,600.00
Region XIII	15	2,214	2,229	1,001,600.00	17,076,878.44	18,078,478.44
ARMM	5	-	5	280,900.00	0.00	280,900.00
TOTAL	24,161	33,248	57,409	1,061,230,104.24	573,488,715.24	1,634,718,819.48



Out of the 57,409 indigent patients who sought the agency's assistance, 24,161 (42%) were served at the PCSO Main Office including its Extension Office at the Lung Center of the Philippines in Metro Manila while the

remaining 33,248 patients (58%) were attended to in the 42 PCSO Branch Offices nationwide; and average financial assistance per patient amounted to Php28,474.96 for the period. Similarly, from the P1,634,718,819.48 approved IMAP allocation, about 41% (Php664,708,971.70) went to 15,888 indigent patients from the National Capital Region



Endowment Fund Program

The Endowment Fund Program provides direct fund assistance to partner health care facilities particularly government-run hospitals making medical assistance more accessible to charity patients. The program immediately addresses the medical care needs, medicines, medical and surgical supplies, diagnostic procedures needed for the management and treatment of the various illnesses of patients as funds are readily available to the partner hospitals making the program more responsive to the health needs of the beneficiaries.



PCSO Vice-Chairman and General Manager Atty. Jose Ferdinand Rojas II, together with Directors: Francisco Joaquin III, Betty Nantes, Mabel Mamba and Corporate Secretary Ramon Rodrigo pose with Charity Assistance Department Manager Rubin Magno and Endowment Fund beneficiaries during the ceremonial turn over of assistance to select public and private hospitals.

(NCR) followed by 10,172 indigent patients from Region 4-A with 18% (Php302,247,257.34) then Region 3 with 16% (Php259,951,346.00) and benefitting 9,141 indigent patients and the remaining 25% were distributed in the other regions of the country.

The total approved amount is 7.03% more than the IMAP assistance of Php1,527,3667,963.62 granted in the 1st quarter. A 2.64% increase in the number of individuals granted assistance during the period covered vis-a-vis the number of beneficiaries in the 1st 3-months was also noted.

II. Endowment Fund Program

For the period covered, the Charity Assistance Department (CAD) submitted the list of 52 hospitals for inclusion in the PCSO Endowment Fund Program in the total amount of Php110,400,000.00 for approval of the Board of Directors.

REGION	NO. OF HOSPITALS	RECOMMENDED AMOUNT OF ENDOWMENT FUND (PHP)
• NCR	16	53,500,000.00
• CAR	2	1,200,000.00
• Region 1	2	5,000,000.00
• Region 2	6	11,000,000.00
• Region 3	4	4,500,000.00
• Region 4A	5	7,000,000.00
• Region 5	2	7,000,000.00
• Region 6	3	4,500,000.00
• Region 7	2	1,500,000.00
• Region 8	1	1,000,000.00
• Region 9	2	3,200,000.00
• Region 10	1	2,000,000.00
• Region 12	2	6,500,000.00
• CARAGA	2	1,000,000.00
• ARMM	2	1,500,000.00
TOTAL	52	110,400,000.00

As reflected in the table above, 16 hospitals from the National Capital Region (NCR) were recommended for the total amount of Php53,500,000.00 comprising 48.46% of the total recommended endowment fund.

III. Institutional Partnership Program

During the period covered, 21 charitable institutions that provide health and welfare-related services to the sick, elderly, the abandoned, the abused, and other disadvantaged



Institutional Partnership Program
(Support to charities of national character)

The PCSO Institutional Partnership Program is envisioned to provide and/or augment funds of charitable organization for the upgrading of health care facilities; purchase of medical supplies and equipment; construction and renovation of hospitals, municipal health center, day care centers; and sustenance of sick, elderly, the abandoned, the abused, and other disadvantaged groups of the society.



groups of the society were recommended a total of Php21,068,750.00 of assistance under the Institutional Partnership Program. A total of 10,703 individuals are expected to benefit from the program.

REGION	NO. OF INSTITUTIONAL BENEFICIARIES	TARGET NO. OF INDIVIDUAL BENEFICIARIES	RECOMMENDED AMOUNT OF ASSISTANCE (PHP)
• NCR	7	9,676	15,710,000.00
• Region 3	3	205	1,108,000.00
• Region 4A	4	381	2,198,000.00
• Region 4B	1	27	150,000.00
• Region 5	1	80	432,000.00
• Region 8	2	184	900,000.00
• CARAGA	3	150	570,750.00
TOTAL	21	10,703	21,068,750.00

Of the total recommended amount , 74.56% or Php15,710,000.00 is allotted to the 7 institutions from NCR with 9,676 target beneficiaries.

IV. Out-patient medical services

For the 2nd quarter of 2015, a total of 6,596 walk-in and referred indigent patients and 4,386 PCSO officials and employees and their dependents availed of PCSO's free basic medical and dental consultation and services. Also, free medications were dispensed and distributed to qualified patients amounting to Php229,457.79. The total number of indigent patients served from April – June is 20.85% higher than the 5,485 patients who availed of the free medical and dental services of the Medical Services Department (MSD) during the 1st quarter of 2015.

To be able to provide better medical and dental services to its mandated beneficiaries, the MSD facilitated the purchase of the following equipment amounting to Php218,500.00:

- (1) Automatic External Defibrillator
- (2) Big Tackle Box
- (1) Convertible Stretcher/Wheelchair

V. Medical and Dental Missions

A total of 1,965 patients gained access to free medical and dental consultation, treatment and distribution of free medicines during the seventeen (17) medical and dental missions initiated by the agency from April - June 2015. A total of Php42,657.70 was disbursed for the implementation of the program during the period covered.



Out-patient medical services

The PCSO provides basic medical services for walk-in or referred indigent patients thru its Medical Services Department located at its Lung Center of the Philippines (LCP) Extension Office. The agency also engaged the services of medical specialist and other health care professionals to provide free consultation, treatment of minor surgeries, emergency care and provision of free medicines.



REGION	NO. OF REQUESTS GRANTED	NO. OF BENEFICIARIES	APPROVED AMOUNT OF ASSISTANCE (PHP)
• NCR	2	298	2,615.84
• Region 3	14	1,441	26,826.46
• Region 4A	1	226	13,215.40
TOTAL	17	1,965	Php42,657.70

VI. Medicine Donation Program

For the period April – June 2015, twenty-one (21) requesting parties received a total of Php335,180.63 worth of medicines under the PCSO Medicine Donation Program.

REGION	NO. OF BENEFICIARIES	APPROVED AMOUNT OF ASSISTANCE (PHP)
• CAR	1	19,986.74
• NCR	10	154,882.61
• Region 3	3	59,896.78
• Region 4A	7	100,414.50
TOTAL	21	Php335,180.63

The total number of requests granted during the period covered is upped by 17 from the first quarter's 4 requests.

VII. Health Capability Building for Informal Dwellers in Resettlement Area

For the 2nd quarter of 2015, two (2) resettlement areas (Southville 2 Resettlement Area, Brgy. Aguado and Sunshineville Resettlement Area, Brgy. Cabuco) in Trece Martires, Cavite were identified for the program Health Capability Building for Informal Dwellers in Resettlement Area. Final meeting with the Municipal Health Officer (MHO) and Barangay Captain of Brgy. Cabuco was held for the implementation of the program in Sunshineville Resettlement Area. Meeting with the National Housing Authority (NHA) representatives also took place for the preparation of logistical requirements such as training of six (6) Barangay Health Volunteers, preparation of infrastructure and medical equipment to be used for the implementation of the program in Southville 2 Resettlement Area, Brgy. Aguado.

The program is a response of PCSO, NHA and concerned local government unit to the call of the President to provide a safe and healthy environment for the relocated informal settlers who once lived in areas that have been exposed to diseases and imminent dangers during rainy season.

Medical and Dental Missions

PCSO resident doctors and nurses attend to the medical and dental needs, diagnose and treat patients and communicate primary health care to local communities through the conduct of free medical and dental missions. This program provides direct consultation and access to medicines along with hands-on medical work and is being implemented in partnership with Local Government Units (LGUs), Non-government Organizations (NGOs), civic and religious organizations and other government agencies.



VIII. Financial Assistance for the Purchase of Medicines and Supplies and Medical Equipment

During the 2nd quarter of 2015, one hundred seventy-three (173) requests under the program Financial Assistance for the Purchase of Medicines and Supplies and Medical Equipment were granted amounting to Php3,730,000.00 worth of medicines. Of the total recommended amount of assistance, Php2,900,000.00 (77.74%) is distributed to the 145 beneficiaries from Region 4A.

REGION	NO. OF BENEFICIARIES	RECOMMENDED AMOUNT OF ASSISTANCE(PHP)
• CAR	9	180,000.00
• Region 1	1	50,000.00
• Region 3	12	240,000.00
• Region 4A	145	2,900,000.00
• Region 5	2	40,000.00
• Region 6	1	20,000.00
• Region 8	1	100,000.00
• Region 10	1	100,000.00
• ARMM	1	100,000.00
TOTAL	173	3,730,000.00

IX. PCSO Desk – ASAP (At Source ang Processing)

The PCSO Desk, otherwise known as ASAP (At Source ang Processing) is a point of access to the Individual Medical Assistance Program (IMAP) established through a partnership between PCSO and health and social welfare facilities that directly provide various health interventions and welfare services to clients. The program was conceived in response to the growing number of individuals who seek assistance for health-related concerns.

For the period covered, PCSO partnered with St. Luke's Medical Center-Quezon City and St. Luke's Medical Center-Global City to expedite the provision of health and social welfare-related services to indigent patients. For the next half of 2015, thirteen (13) government hospitals are recommended for accreditation.



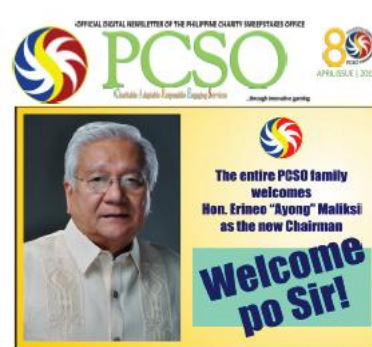
PCSO Official Website

The new and enhanced PCSO website, the “Project Alpha”, was already approved by the Board of Directors through the Office of the Assistant

General Manager for Management Services Sector. On April 1, 2015, the PCSO turned its old website into the new and working website for the public. Since April 1, 2015, the public started viewing the enhanced PCSO website at www.pcso.gov.ph.



Corporate Image Building



On April 22, 2015, Hon. Erineo “Ayong” S. Maliksi assumed his position as the new PCSO Chairman. During

Chairman Maliksi’s first few days, photo releases regarding his undertakings as the newly-appointed Chairman were prepared such as the Lugaw feeding for the PCSO patients at the Lung Center of the Philippines on May 5, 2015.

Lotto draw



Sports



Ambulance Donation Program



To keep the public and the employees updated regarding PCSO activities, monthly newsletters were prepared by the Public Relations and Corporate Communications Division, Corporate Planning Department and uploaded on the PCSO website.



Also, photo releases regarding the agency's activities such as Ambulance Donation Program, Horse Races, Medical and Dental Mission, and Check Releases were uploaded to keep PCSO stakeholders and clientele well-informed of the worthy undertakings of PCSO.

Savings from Advertisements

To generate more lotto players nationwide, the PCSO placed advertisements in selected broadsheets and tabloids. From April to June 2015, PCSO generated a total savings of Php 912,291.68 by negotiating discounts with the publications.

Good Governance Seminar-Workshop 2015



On June 3 to 5, 2015, the PCSO held a Good Governance Seminar-Workshop 2015 entitled "Beyond 80 years of Gaming: Strengthening PCSO's Social Impact in Nation Building" at the Crowne Plaza Manila, Quezon City. This is part of the 2015 PCSO Strategic Training Plan which aims to align the officers' and employees' skills and learning development to attain the Agency's target under the 2011-2016

Medium Term Development Program (MTDP) of the Aquino Administration. Participants of the seminar were Chairman Ayong S. Maliksi, Directors Atty. Mabel V. Mamba, Atty. Francisco G. Joaquin III, Florencio "Bem" G. Noel and Betty B. Nantes, Vice-Chairman and General Manager Atty. Jose Ferdinand M. Rojas II, assistant general managers and department managers.

